

County Financial Information

5/12/20 Finance Committee Meeting

County “Free Cash”

- What is considered free cash in your cities and towns is called Unappropriated Balance in County government.
- At the end of April 2019, our Unappropriated balance was \$1,463,770.27 and we finished the fiscal year with \$947,987.06.
- This year, our April 2020 Unappropriated balance is \$85,520.89, a reduction of \$1,378,249.38 from last April. As Director Mullen pointed out two weeks ago, we are in a much tighter situation than last year.
- On the next two slides, we detail Receipts and Expenditures as of April of this year, vs. April of last year. They do not include Mandate of Effort that the County is required to give to the Registry & School from our revenues, nor do they include the indirect charges that those departments pay back to us. These items, plus the increase in general revenues and increase expenses, is how we get to the Unappropriated Balance. Should you like more detail on this, it can be emailed out.

April '20 vs April '19 Receipts

General Fund Receipts	April 2020	April 2019	Variance
County Tax	\$5,127,492.55	\$5,161,054.19	-0.65%
Parking Fees	24,236.25	33,133.00	-26.85%
Interest	23,959.11	18,412.56	30.12%
Registry Fees	2,183,527.37	1,777,422.37	22.85%
County Share Deeds	1,960,287.00	1,570,542.17	24.82%
Registry Computer Fees	135,211.00	224,217.5	-39.69%
Wollaston Recreational	799,242.22	835,881.06	-4.38%
Misc & Shared Services	157,891.30	208,041.01	-24.11%
Courthouse Rent	<u>3,083,592.77</u>	<u>3,094,274.34</u>	<u>-0.35%</u>
Total Gen Fund Receipts	\$13,495,448.57	\$12,922,978.20	4.43%

April '20 vs April '19 Expenditures

General Fund Expenditures	April 2020	April 2019	Variance
Interest	\$387,118.76	\$405,393.76	-4.51%
Serial Loans	460,0000.00	535,000.00	-14.02%
Commissioners & DP	1,034,665.70	1,143,923.36	-9.53%
Maintenance	2,435,622.05	2,675,391.34	-8.96%
Engineers	347,531.48	383,205.43	-9.31%
Misc & Unpaid Bills of PY	710,011.05	700,506.44	1.36%
Group Insurance/OPEB	3,733,784.93	2,836,512.03	31.63%
Wollaston Recreational	915,739.76	749,003.62	22.26%
Retirement	2,528,913.00	2,295,067.00	10.19%
Treasurer's Office	390,452.68	447,362.19	-12.72%
Regional Services	<u>2,172.46</u>	<u>1,368.24</u>	<u>58.78%</u>
Total GF Expenditures	\$12,946,011.87	\$12,172,502.41	6.35%

YTD Receipts to Budgeted

	YEAR TO DATE	Budget as of 10/16/19 Advisory Board Meeting	% of Budget
General Fund			
County Tax	5,127,492.55	6,463,339.00	79.33%
Parking Fees	24,236.25		
Interest	23,959.11	100,000.00	23.96%
Registry Fees	2,183,527.37	2,400,000.00	90.98%
Registry Deeds Excise - County	1,960,287.00	2,300,000.00	85.23%
Registry Computer Fees - County Share	135,221.00	300,000.00	45.07%
Registry Deed Excise - Pension Funds	1,865,045.00	1,500,000.00	124.34%
Wollaston Recreation (Inc Pro Shop)	799,241.22	1,350,162.00	59.20%
Miscellaneous & Shared Services	157,891.30	370,000.00	42.67%
Courthouse Rental	3,083,592.77	4,215,300.00	73.15%
General Fund Total	15,360,493.57	18,998,801.00	80.85%
Aggie School	7,637,696.32	9,909,650.00	77.07%
Registry Deeds Excise - Registry	1,308,525.03	1,636,103.00	79.98%
Total April Receipts vs Budgeted	24,306,714.92	30,544,554.00	79.58%

YTD Expenditures to Budgeted

General Fund	YTD	Budget as of 10/16/19 Advsory Board Meeting	% of Budget
Interest	387,118.76	387,118.76	100.00%
Serial Loans	460,000.00	460,000.00	100.00%
Commissioners (Includes Data Processing)	1,034,665.70	1,809,763.68	57.17%
Courthouse Maintenance	2,435,622.05	3,440,248.90	70.80%
Engineers	347,531.48	617,467.74	56.28%
Miscellaneous Expenses (Dept 103 & 104)	709,093.34	854,528.00	82.98%
Unpaid Bills of prior year/Reserve	917.71	39,500.00	2.32%
Group Insurance & OPEB	3,733,784.93	4,031,612.46	92.61%
Wollaston Recreational Facility	915,739.76	1,301,698.18	70.35%
Treasurer's Office	390,452.68	512,259.30	76.22%
Contributory & Non-Contributory Retirement	2,528,913.00	2,528,913.00	100.00%
Regional Services	2,172.46	53,200.00	4.08%
General Fund Totals	12,946,011.87	16,036,310.02	80.73%
Registry of Deeds	2,879,401.15	3,788,457.55	76.00%
Agricultural School	7,402,344.48	10,699,386.72	69.18%
	23,227,757.50	30,524,154.29	76.10%

Registry Unused Salary Budget Money

2020 Account	Description	Budget	YTD Transactions	Balance	Encumbrance	Budget Balance
001.340.5100.00.0000.00	REGISTRY PERMANENT SALARIES	\$3,323,834.81	\$2,518,352.61	\$805,482.20	\$423,203.56	\$382,278.64
001.340.5110.00.0000.00	REGISTRY TEMP SALARIES	\$70,000.00	\$35,333.00	\$34,667.00	\$4,921.00	\$29,746.00
001.340.5120.00.0000.00	REGISTRY OVERTIME SALARIES	\$5,000.00	\$0.00	\$5,000.00	\$0.00	\$5,000.00
001.340.5145.00.0000.00	REGISTRY LONGEVITY PAY	\$35,000.00	\$27,200.00	\$7,800.00	\$0.00	\$7,800.00
		\$3,433,834.81	\$2,580,885.61	\$852,949.20	\$428,124.56	\$424,824.64
2019 Account	Description	Budget	YTD Transactions	Balance	Encumbrance	Budget Balance
001.340.5100.00.0000.00	REGISTRY PERMANENT SALARIES	\$3,628,503.35	\$2,852,661.05	\$775,842.30	\$0.00	\$775,842.30
001.340.5110.00.0000.00	REGISTRY TEMP SALARIES	\$70,000.00	\$56,414.60	\$13,585.40	\$0.00	\$13,585.40
001.340.5120.00.0000.00	REGISTRY OVERTIME SALARIES	\$5,000.00	\$0.00	\$5,000.00	\$0.00	\$5,000.00
001.340.5145.00.0000.00	REGISTRY LONGEVITY PAY	\$35,000.00	\$25,800.00	\$9,200.00	\$0.00	\$9,200.00
		\$3,738,503.35	\$2,934,875.65	\$803,627.70	\$0.00	\$803,627.70
2018 Account	Description	Budget	YTD Transactions	Balance	Encumbrance	Budget Balance
001.340.5100.00.0000.00	REGISTRY PERMANENT SALARIES	\$3,565,496.24	\$2,850,720.19	\$714,776.05	\$0.00	\$714,776.05
001.340.5110.00.0000.00	REGISTRY TEMP SALARIES	\$70,000.00	\$63,167.75	\$6,832.25	\$0.00	\$6,832.25
001.340.5120.00.0000.00	REGISTRY OVERTIME SALARIES	\$5,000.00	\$0.00	\$5,000.00	\$0.00	\$5,000.00
001.340.5145.00.0000.00	REGISTRY LONGEVITY PAY	\$35,000.00	\$24,100.00	\$10,900.00	\$0.00	\$10,900.00
		\$3,675,496.24	\$2,937,987.94	\$737,508.30	\$0.00	\$737,508.30
2017 Account	Description	Budget	YTD Transactions	Balance	Encumbrance	Budget Balance
001.340.5100.00.0000.00	REGISTRY PERMANENT SALARIES	\$3,466,448.35	\$2,780,697.84	\$685,750.51	\$0.00	\$685,750.51
001.340.5110.00.0000.00	REGISTRY TEMP SALARIES	\$70,000.00	\$66,756.00	\$3,244.00	\$0.00	\$3,244.00
001.340.5120.00.0000.00	REGISTRY OVERTIME SALARIES	\$5,000.00	\$0.00	\$5,000.00	\$0.00	\$5,000.00
001.340.5145.00.0000.00	REGISTRY LONGEVITY PAY	\$35,000.00	\$20,800.00	\$14,200.00	\$0.00	\$14,200.00
		\$3,576,448.35	\$2,868,253.84	\$708,194.51	\$0.00	\$708,194.51
Four year total of salary money unspent						\$2,674,155.15

Total Registry Unused Budget

	Unspent Non-Salary Codes	Encumbered	Net Unspent Non-Salary Codes	Plus Unused Salary	Total Portion of Budget Not Spent
2020	196,866.86	-	196,866.86	424,824.64	621,691.50
2019	662,271.02	372,793.15	289,477.87	803,627.70	1,093,105.57
2018	379,034.21	176,291.55	202,742.66	737,508.30	940,250.96
2017	459,071.56	221,319.54	237,752.02	708,194.51	945,946.53
	1,690,930.26	770,404.24	920,526.02	2,674,155.15	3,594,681.17

This slide details the Registry's unspent money in Codes 200-600 in the first column, less money encumbered to be spent in the following year in column two. Then the unused salary money from the previous slide is added to show how much of the Registry Budget is unspent each year.

Note: The \$196,866.86 unspent in non-salary codes in 2020 is as of April 30th and will go down during May and June.

Registry Share of Deeds Excise at End of Year

Year	Amount
2007	\$1,901,896.13
2008	\$1,949,012.47
2009	\$1,497,031.16
2010	\$1,300,294.65
2011	\$863,888.61
2012	\$793,489.53
2013	\$1,062,407.10
2014	\$1,606,467.79
2015	\$2,360,882.47
2016	\$3,001,420.04
2017	\$3,332,960.76
2018	\$4,094,862.53
2019	\$4,482,345.39
As for 4/30/20 (does not include April- June receipts)	\$4,427,451.26

From 2014 to now, you will notice large increases year to year of hundreds of thousands of dollars, which corresponds with their budgets being much higher than what they actually spend. I will point out, that per the Plymouth County Treasurer, their Registry had approximately \$100,000 at the end of this last fiscal year.

Why these three Registry Slides Are Important:

- The County gives the Registry a Mandate of Effort, as required by State Statute each year. For example, in '19 they received \$4,000,227 to fund their budget of \$5,213,428. However, they only spent \$3,747,530 of their budget, leaving \$1,093,106 unused.
- So the Registry received \$252,697 more in the Mandate from the County than what they spent. However, this money is not returned to the County, instead it gets used to pay a portion of the \$1.6 million in indirect costs that they are suppose to pay the County from their share of Deeds receipts. Indirectly, this means the County itself is paying a portion of the indirects we should be receiving.
- In turn, this means the Registry's share of Deeds Excise they collect each year, which should be going to the automation, motorization and operation of the Registry is only partially used each year, since the Mandate is used first.
- So by the County funding them, year after year, with a mandate way over what they actually intend to spend (look at the history of excessive over budgeting salaries) , it has allowed them to build up, as of April 30th, 2020, a **balance of \$4,427,451.00** in their share of the Deeds Excise Fund.
- We can tell you, in conversations with other County Treasurers from non-State run Counties, no other County has a balance that large.
- At prior Advisory Board meetings, the Registry has said that this money is used to pay the follow year's indirect charges. This is not really true. Indirects are paid from the excess of Mandate they keep, from current year receipts they collect and from their online fees they collect.
- At prior Advisory Board meetings, the Registry has also said, that these funds are in case the Registry burns down, even though the County has insurance on the building. Again, no other County run Registry has this kind of money.

Registry Continued –

- The Director and I have researched and can find no Statute that allows a Registry to continue to keep funds and build them up year to year. The 40% share of Deeds Excise revenue they receive every year is, per Chapter 64D Subsection 12 to be used for automation, modernization and operation of the Registry. Not as an insurance policy in case of a fire.
- Director Mullen will be following up, but his proposal to reduce the County Mandate in FY '21 to the amount equal to what the Registry has submitted as a budget makes perfect sense after seeing the information I presented. The Registry submits a budget much higher than what they actually spend each year, especially in Payroll. So why should the County fund money that they are not going to spend?
- If the Registry really needs more money, though the historical budgets show they do not, again, they have \$4.4 million dollars in their Deeds Excise fund . They could fund their complete FY '21 budget and still have money left over with what they have.
- Lastly, one last point on salaries. The Finance Committee was informed last week by the Registry that unfilled positions in the Registry budget are needed for promotions. No other County department has empty positions to promote. You promote when people leave, or you seek to regrade a person with available funds. I highly doubt any of your cities and towns put positions in the budget like that. Especially not \$700,000 a year of empty positions.